

## Certificate IV in Property Services (Real Estate)



### Now you can undertake ALL your Real Estate training from the comfort of home.

Now you can undertake ALL your Queensland Real Estate training from the comfort of home. As a Registered Training Organisation, the NSW Real Estate Training College is offering the Certificate IV in Property Services (Real Estate) course at a cost of only **\$1,655.00** or **\$1,130.00** if you hold a Salesperson Registration Certificate.

The Certificate IV in Property Services is suitable for students undertaking a work based traineeship. This course will give you the necessary educational requirements needed for application to QLD Fair Trading and will enable you to be employed as a Licensee, a commission based salesperson or even own and operate your own real estate agency.

### Fast track your licence

If you have been working in the industry or have business exposure, you may be eligible for recognition of prior learning or credit transfer, ensuring a fast and cost effective Licensing program. For further information, review our RPL application found in the main menu of our website.

### Is online learning for you?

Online learning is different in many respects from the traditional face-to-face learning we're all used to, primarily in the way we get our information and how we interact with facilitators. Online learners should be comfortable with internet browsing/searching, email, sending and reading attachments and word processing. Support is provided via the telephone, email and online chat.



START TODAY WITH  
INTERNET BASED  
TRAINING SO YOU CAN  
STUDY FROM HOME!

### 3 simple steps to enrol

- 1 Complete the enrolment form (located on our website) and return to us by fax or email.
- 2 Click on the course you wish to undertake. If this is your first visit, follow the directions on how to create a new account.
- 3 Pay for your course online using your credit card. Confirmation of your enrolment will be emailed to you within 24 hours.

*... you then simply log on and start your studies!*

### Want to know more?

For further information, please call or email us today, or visit us at [realestatetraining.com.au](http://realestatetraining.com.au)



NATIONALLY RECOGNISED  
TRAINING

Registered Training Organisation Number 91003

NOTE: please refer to [fairtrading.qld.gov.au](http://fairtrading.qld.gov.au) for information on licence eligibility.

email: [train@realestatetraining.com.au](mailto:train@realestatetraining.com.au)

 02 9987 2322  02 9479 9720

COURSE INFORMATION	The following modules must be completed
BSBSMB406	Manage small business finances
CPPDSM4003A	Appraise property
CPPDSM4005A	Establish and build client-agency relationships
CPPDSM4006A	Establish and manage agency trust accounts
CPPDSM4007A	Identify legal and ethical requirements of property management to complete agency work
CPPDSM4008A	Identify legal and ethical requirements of property sales to complete agency work
CPPDSM4009	Interpret legislation to complete work in the property industry
CPPDSM4010A	Lease property
CPPDSM4011A	List property for lease
CPPDSM4012A	List property for sale
CPPDSM4013A	Market property for lease
CPPDSM4014A	Market property for sale
CPPDSM4015B	Minimise agency and consumer risk
CPPDSM4016A	Monitor and manage lease or tenancy agreement
CPPDSM4018A	Prepare and present property reports
CPPDSM4019A	Prepare for auction and complete sale
CPPDSM4022A	Sell and finalise the sale of property by private treaty
CPPDSM4046A	Manage tenancy disputes
CPPDSM4080A	Work in the real estate industry
CPPDSM4017A	Negotiate effectively in property transactions
CPPDSM4004A	Conduct auction
CPPDSM4049A	Implement maintenance plan for managed properties
BSBLED401	Develop teams and individuals
BSBRKG304	Maintain business records

## Course completion

The nationally agreed time for course completion is 700 hours. However, students undertaking the course with our college take approximately 15 to 20 weeks. There is no time restriction and you may choose to complete studies in more or less time.

## Centrelink funding

Our courses are approved for Centrelink funding:

DHS Code: 2P849

RTO Code: 91003

Please contact your Centrelink Case Manager for further information.